



Press Release

12 May 2011

Lighthouse Group plc
(‘Lighthouse’ or ‘the Group’)

**Lighthouse Group wins the Large IFA of the Year Award
for the second year running**

Lighthouse Group is delighted to announce that, at yesterday’s annual Financial Adviser Life and Pensions Awards luncheon hosted by FT Business, the Group won the Large IFA of the Year Award 2011. This builds on the Group's success having won the same award in 2010.

The 2011 award was based on a formal submission which highlighted the various ways in which the Lighthouse’s three operating divisions were successfully meeting the multiple challenges of regulatory change; migrating to a post-RDR world whilst enhancing the client experience in a difficult economic environment; building a substantial capability in workplace and affinity marketing; developing an increasing presence in the corporate pension de-risking market and increasing the Group's turnover and profitability without any debt.

Roger Sanders, MD of Lighthouse’s employee benefits division, who managed this year's submission, said: "The awards panel reviewed redacted real-life client advice reports covering areas such as a Family Sipp, a pension transfer, and a keyman and shareholder protection programme for a private company. The creation of a specialist technical unit within the Group's employee benefits division, for the managing of enhanced transfer value projects for deferred members of defined benefit pension schemes, was further evidence of Lighthouse's commitment to operate in new areas of the retail market such as pension and balance-sheet liability management and de-risking. Our preparations to take maximum advantage of the opportunities afforded by auto-enrolment in 2012 were a further indication of the Group's commitment to success."

- Ends -

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